

## Questions from North American

### 1. Chemical Disinfectant

- a. Are all instances where the container is listed as “bottle” to be RTU products or can we offer dilution control options? (bowl cleaner is an exception to this).

[Dilution control](#)

- b. Please confirm if the estimated usage is number of bottles or cases.

[Bottles](#)

- c. What is the unit of measure and case pack?

[Doesn't matter, decisions will be made based on the diluted cost.](#)

### 2. Chemical Bowl cleaner - Heavy Duty

- a. Are all instances where the container is listed as “bottle” to be RTU products or can we offer dilution control options? (bowl cleaner is an exception to this).

[Bowl cleaner is RTU](#)

- b. Please confirm if the estimated usage is number of bottles or cases.

[Bottles](#)

- c. What is the unit of measure and case pack?

[Doesn't matter, decisions will be made on per bottle cost](#)

### 3. Chemical Glass Cleaner

- a. Will they consider a non-ammoniated glass cleaner option?

[Not for the bidding purposes, pricing can be supplied for this option but will be considered non-responsive if provided on the bidding sheet.](#)

- b. Are all instances where the container is listed as “bottle” to be RTU products or can we offer dilution control options? (bowl cleaner is an exception to this).

[Dilution Control](#)

- c. Please confirm if the estimated usage is number of bottles or cases.

[Bottles](#)

- d. What is the unit of measure and case pack?

[Doesn't matter, decisions will be made based on the diluted cost.](#)

### 4. Chemical Gum Remover

- a. What is the unit of measure and case pack?

[6.5 oz can](#)

### 5. Chemical Heavy Duty Cleaner

- a. Are all instances where the container is listed as “bottle” to be RTU products or can we offer dilution control options? (bowl cleaner is an exception to this).

[Dilution Control](#)

- b. Please confirm if the estimated usage is number of bottles or cases.

[Bottles](#)

- c. What is the unit of measure and case pack?  
Doesn't matter, decisions will be made based on the diluted cost.

**6. Chemical All Purpose Cleaner**

- a. Are all instances where the container is listed as "bottle" to be RTU products or can we offer dilution control options? (bowl cleaner is an exception to this).  
Dilution Control
- b. Please confirm if the estimated usage is number of bottles or cases.  
Bottles
- c. What is the unit of measure and case pack?  
Doesn't matter, decisions will be made based on the diluted cost.

**7. Chemical Hand Soap**

- a. Are all instances where the container is listed as "bottle" to be RTU products or can we offer dilution control options? (bowl cleaner is an exception to this).  
RTU
- b. Please confirm if the estimated usage is number of bottles or cases.  
Bottles
- c. What is the unit of measure and case pack?  
Doesn't matter, decisions will be made based on the diluted cost. In this case Diluted = the amount of product per use.

**8. Chemical Floor Stripper**

- a. What is the unit of measure and case pack?  
5 gallons

**9. Chemical Floor Wax**

- a. What is the unit of measure and case pack?  
5 Gallons

**10. Liner Waste Line**

- a. What size (Width x Length) for the liner?  
For each of the liners submitter for this section, the liner size is not specified. However the 55 and 56 gallon liner should fit a standard Brute 55 gallon can and the 10 and 20 gallon is not defined.

**11. Paper Paper Towels**

- a. Assuming this is a roll towel but can you please confirm?  
It is for a roll towel
- b. What type of material?  
Paper
- c. Footage per roll?  
Doesn't matter, decisions will be made based on price/foot.
- d. Color?  
White

- e. Does it have to be rapidly renewable fiber?  
Rapidly Renewable or recycled
- f. Sheet size (width x length), Sheet count per roll, Rolls per case  
Width 9 inches, length shall be measured at 1 foot.  
Sheets per roll doesn't matter because decisions will be made based on per sheet.  
Rolls per case doesn't matter because decisions will be made based on per sheet.

**12. Paper Toilet Paper**

- a. Sheet size (width x length), Sheet count per roll, Rolls per case  
Sheet size shall be approximately 3.5 X 4 inches  
Sheets per roll doesn't matter because decisions will be made based on per sheet.  
Rolls per case doesn't matter because decisions will be made based on per sheet.

**13. Nitrile Gloves All Sizes**

- a. Is this general purpose or medical grade?  
General Purpose
- b. Powdered or Powder Free?  
Powder Free
- c. Volume assuming its 100 and excel accidentally auto populated?  
Correct, it auto populated, case size doesn't matter, decision will be made on per box price multiplied by 100 (assuming 100 per case).
- d. What is the unit of measure and case pack?  
100 pairs per box, case size doesn't matter - refer to answer in c above.

**14. Latex Gloves All Sizes**

- a. Is this general purpose or medical grade?  
General Purpose
- b. Powdered or Powder Free?  
Powder Free
- c. Volume assuming its 100 and excel accidentally auto populated?  
Correct, it auto populated, case size doesn't matter, decision will be made on per box price multiplied by 100 (assuming 100 per case).
- d. What is the unit of measure and case pack?  
100 pairs per box, case size doesn't matter - refer to answer in c above.

**15. Vinyl Gloves All Sizes**

- a. Is this general purpose or medical grade?  
General Purpose
- b. Powdered or Powder Free?  
Powder Free

- c. Volume assuming its 100 and excel accidentally auto populated?  
Correct, it auto populated, case size doesn't matter, decision will be made on per box price multiplied by 100 (assuming 100 per case).
  - d. What is the unit of measure and case pack?  
100 pairs per box, case size doesn't matter - refer to answer in c above.
16. Can liners don't have sizes. Can you be specific on length and width so it's a level playing field? **Answered above**
17. The bid states it is awarded on December 31<sup>st</sup>, 2022. Can you confirm the award date? **Award date is to be determined, but no later than November 19, 2021**
18. Chemicals – diluted cost per gallon or per spray bottle?**Answered above**
19. Paper – we have access to rapidly renewable but they are only imported products (supply chain issues, carbon footprint). There are other options that are more cost effective that are FSC certified, LEED certified, or other sustainability certifications? Are you ONLY looking for Rapidly Renewable? **Preference will be given to Rapidly Renewable, or Recycled products, if those are unavailable it should be noted but the product needs to be environmentally friendly.**
20. How do you evaluate the Illinois suppliers? **If the product is manufactured and or packaged in Illinois**
21. Diversity and Illinois First Suppliers – nobody makes paper in IL. None of the manufacturers specifically listed in the mock bid product list are in IL. Gloves are imported. **We understand that not all products are available as an Illinois Supplier.**
22. Green Cleaning Manual – do you have specific processes currently that SIPC owns? **Yes, but as new technology and processes emerges those need to be updated. The Winning supplier will need to assist or supply those updates.**
23. So if we have a manual and process, would we retrain all districts within SIPC based on our submitted process? **It will be available for all member districts and member districts may request training.**
24. Responsiveness – are you tying criteria or expectations to these reps, or are you just looking for a specific number of reps that are employed by the company? **We are interested in the amount of reps that will work with, provide training and support, and inform of new products or procedures available for SIPC members**
25. Reporting – what do you want to be able to see at SIPC? **Financial reports of total spends on a monthly basis from SIPC members, types of products, history.**
26. What do they want at the district level? **Similar to the SIPC expectations, but on the district level. The ability to pull reports themselves**

27. Sustainability – what specifically is important to include in this section – related to reporting? **How your organization maintains and improves on it's sustainability practices.**
28. Infection Control Plan – what specifically is needed for the bid and at the district level as it relates to the plan? **As we move forward in the world we are finding that new methods or procedures need to be implemented for proper disinfection of surfaces based on pathogens in the environment. The winning bidder shall have the ability to provide training (in person and or remotely) to keep up with current and new viruses or pathogens.**

### **Questions from Pike Systems**

1. Can you confirm the date and location of the required vendor presentation?

**Thursday, October 14, 2021 11am-4pm**

**Bid opening will begin at 11:00am. Each vendor will be assigned a :60 minute window to present following the bid opening. Only the presenting vendor will be present during that window. An invitation has been sent to all vendors under separate email.**

2. Can you request that 3M release the SIPC pricing contract to all respondents?

**Request made and completed in separate email.**

3. How quickly does the board plan to make an award?

**It is anticipated that the award will be made within 10 days of the bid opening date.**